



Deputy Director  
for Administration

DDA 88-0303X  
9 February 1988

Mr. Gerold Guensberg  
Delphic Associates Incorporated  
7700 Leesburg Pike, #250  
Falls Church, VA. 22043

Dear Gerry,

I received your note and enjoyed hearing a true voice from the past. I have sent the material that you included to Doug MacEachin in the Office of Soviet Analysis. If he is not already familiar with your work, I am sure he will find it interesting. Meanwhile, let me thank you for your interest and wish you the best of luck.



R. M. Huffstutler

STAT

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1 - RMH Chrono

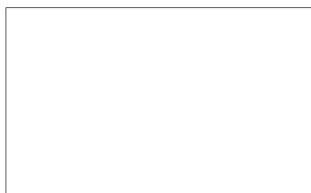
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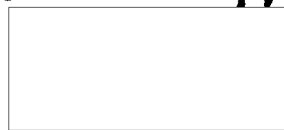
Deputy Director  
for Administration

O/SOVA - FYI

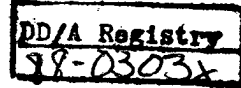


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I received the attached  
package from Harry Greenberg.  
You may or may not know him.  
He and Don Burton organized the  
original unique research effort.  
Retain or destroy.



STAT



**DELPHIC** associates  
incorporated

7700 LEESBURG PIKE, #250, FALLS CHURCH, VA 22043 (703) 556-0278

February 1, 1988

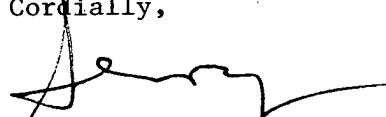
Mr. Ray Hufstaddler  
Deputy Director of Administration  
CIA  
Washington, D.C. 20505

Dear Ray:

When I lost touch with you about 6 years ago, I thought you had retired. Then, the other day I thought I saw you in the dining room. You will be interested to see what happened to the Delphic of which you and  were the original godfathers.

Would much like to show you what has become of that idea: show you what we do and how we do it. I think Doug once called it the privatization of intelligence.

Cordially,

  
Gerold Guensberg

Att. Forwarded to D/sova

10 Feb 88